

Who's Citing Me?

PBRF Assistance for Business and Economics

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Introduction

This document covers various sources that might help you find citations to your works. These include citation indexes, web search tools with citation linking and multidisciplinary full-text databases that allow searching of full text. This handout also includes sources for finding journal impact factors, and other tools which will help you measure a journal's credibility and influence.

How reputable is a journal?

As well as looking at the business journal ranking lists for business, and for your individual subject area, (see http://www.library.auckland.ac.nz/subjects/bus/infosources/pbrf_information.htm), there are other ways of checking a journal's reputation.

Peer review and acceptance rate


Peer review is the accepted method for ensuring that information is of the highest quality and as objective as possible. Articles in peer reviewed or refereed journals are critically assessed by other experts or scholars in the field before being accepted for publication.

How do I find out if a journal is peer reviewed?

1. Check *Ulrich's Periodicals Directory*

From the Library home page go to: Databases & Articles > U > Ulrich's Periodicals Directory. Type the title of the journal into the search box. For the most precise search use ISSN or Title (exact) searching. Once you have located your title, look for an image of a **referee's jersey** to the left of the title. This indicates that the journal is refereed.

The screenshot shows the Ulrichsweb Global Serials Directory search results for 'Journal of Business Ethics'. The page features a search bar at the top with 'Title (Exact)' selected. Below the search bar, there are navigation links for 'Advanced Search', 'Browse', 'Lists', 'Help', and 'My Account'. The search results section displays a table with the following data:

TITLE	PUBLISHER	COUNTRY	ISSN	START YEAR	STATUS	PRICE
 Journal of Business Ethics	Springer Netherlands	Netherlands	0167-4544	1982	Active	EUR 2368.0

Below the table, there are links for 'View Selected', 'View All - This Page', and 'Add to List'. A legend on the right side of the page lists 'Reviews', 'Refereed', 'Electronic', and 'Open Access' with corresponding icons. The 'Refereed' icon is highlighted, indicating that the journal is peer-reviewed.

Alternatively, click on the link for in-depth information about the journal.

Journal of Business Ethics

[BACK TO RESULTS](#)

Basic Description	Other Editions/Formats	Abstracting/ Indexing & Article Access	Publisher & Ordering Information	Advertising, Rights, Demographics	Reviews
JCR^{Web}					
Click highlighted text for a new search on that item.					
Table of Contents:	Click here to view				
ISSN:	0167-4544				
Title:	Journal of Business Ethics				
Publishing Body:	Springer Netherlands				
Country:	Netherlands				
Status:	Active				
Start Year:	1982				
Frequency:	28 times a year				
Volume Ends:	Dec				
Document Type:	Journal; Academic/Scholarly				
Refereed:	Yes				
Abstracted/Indexed:	Yes				
Media:	Print				
Alternate Edition ISSN:	1573-0697				
RSS Availability:	Click here to view				

2. Check the homepage for the journal

This will usually provide general information about the journal, including whether or not it is peer reviewed and who is on the editorial board.

3. Check the key business databases

Some databases allow you to limit your search to scholarly or peer-reviewed articles. For example, in ABI/Inform and Business Source Premier you can click the limit box to restrict your search to “scholarly journals, including peer-reviewed”.

Acceptance rates and type of review

1. Check Cabell’s Publishing Directory

Cabell’s Publishing Directory (which is a set of four publishing opportunity online directories, covering accounting, economics & finance, management and marketing) will give you background to a journal. It will include ‘acceptance rate’ which is one measure of how difficult it is to get published in that particular journal. It will also tell you about the review process.

From the Library home page go to: Databases & Articles > C > Cabells. Choose the subject you are interested in and then do a search for the journal by keyword.

#	Review	Journal Name	Review	No.Ext. Rev.	Acceptance Rate	Website Link	Cabell's Latest Update	Editor's Location
1.	Review	AABRI Journal of Academic and Business Ethics	Blind	2	20%	Yes	Apr 8, 2010	USA
2.	Review	Business Ethics Quarterly	Blind	3	12%	Yes	May 25, 2010	USA
3.	Review	Business Ethics: A European Review	Blind	2	35%	Yes	Nov 22, 2009	United Kingdom
4.	Review	Electronic Journal of Business Ethics and Organization Studies	Blind	1	21 - 30%	Yes	Nov 23, 2009	Finland
5.	Review	Journal of Business Ethics	Blind	2	29%	Yes	Nov 25, 2009	Canada
6.	Review	Journal of Business Ethics Education	Blind	2	60%	Yes	Dec 22, 2009	United Kingdom

Click on review for more detail

Type of reviewing process

Journal of Business Ethics

<i>Cabell's Commendable Journal</i>	
SUBMISSION PROCESS: Electronic Submission Required Via Online Portal http://busi.edmgr.com	
CONTACT INFORMATION: Alex C. Michalos, Editor-in-Chief Journal of Business Ethics University of Northern British Columbia 3333 University Way Prince George, British Columbia, V2N 4Z9 Canada Phone: 250-962-8719 Email: michalos@unbc.ca Website: http://busi.edmgr.com	REVIEW PROCESS: Acceptance Rate: 29% Invited Articles: 0-5% Type of Review: Blind Review External Reviewers: 2 In-House Reviewers: 0 Time to Review: 3-6 months Reviewer's Comments: Yes

Impact factors

A journal impact factor helps you evaluate the importance of a journal compared to others in a field. It is intended to measure how often, on average, authors cite moderately recent articles from that journal.

The database *Journal Citation Reports (JCR)* uses citation data to compare the more heavily cited peer-reviewed journals. *JCR* covers the sciences and social sciences from 1999 onwards. **Note:** Only a few New Zealand-related journals are listed in *Journal Citation Reports*.

JCR has recently added several features including *5-year Impact factors* (as well as the traditional 2-year impact factors) and *Eigenfactors*, which estimate the percentage of time that library users spend with each journal.

To check the impact factor for a specific journal, from the Library home page go to: Databases & Articles > J > Journal Citation Reports

- Select 'JCR Social Sciences Edition' and the year you want
- Select 'Search for a specific journal and click submit

The screenshot below shows the results for the journal Organization Science which has an impact factor of 2.575

Journal Summary List [Journal Title Ch](#)

Journals from:

Sorted by:

Journals 1 - 1 (of 1) Page

|<< < [] > >>|

Ranking is based on your journal and sort selections.

Mark	Rank	Abbreviated Journal Title <i>(linked to journal information)</i>	ISSN	JCR Data						Eigenfactor™ Metrics	
				Total Cites	Impact Factor	5-Year Impact Factor	Immediacy Index	Articles	Cited Half-life	Eigenfactor™ Score	Article Influence™ Score
<input type="checkbox"/>	1	ORGAN_SCI	1047-7039	6556	2.575	5.453	0.321	53	>10.0	0.01536	2.851

For more detailed information see the Library's Guide to using impact factors <http://www.library.auckland.ac.nz/docs/helpsheets/journalimpactfactors.pdf>

Citation Indexes

Web of Science

The main citation index available is the *Web of Science* which is an international multidisciplinary database with coverage of around 10,000 journals and over 120,000 conference proceedings.

The *Web of Science* consists of three citation databases in one: Science Citation Index, Social Sciences Citation Index and Arts & Humanities Citation Index

Business material will largely be covered by the Social Sciences Citation Index.

From the library home page choose Databases & Article Searching > W > Web of Science > Connect

- Click 'Cited Reference Search' and choose the limits (collection, year range) you want to search

Author name : This must be surname and initials, e.g. hofstede g*

Include the date of the original publication where possible as this will cut down on the number of hits. Don't try entering the cited work/journal title unless you already know the abbreviation as abbreviated titles are very difficult to guess in the Web of Science.

- Click 'Search'
- Once you have a list of citations, select the matching ones (due to errors within the citing articles there may be a number of variants).

Web of Science® – with Conference Proceedings

<< Back to previous

Cited Reference Search. Find the articles that cite a person's work

Step 2 of 2: Select cited references and click "Finish Search."

Select the references for which you wish to see the citing articles, then click the "Finish Search" button.
Hint: Look for *cited reference variants* (sometimes different pages of the same article are cited or papers are cited incorrectly).

CITED REFERENCE INDEX
References: 1 - 44 of 44

Page 1 of 1 Go

Select Page Select All* Clear All

Finish Search

Select	Cited Author	Cited Work [SHOW EXPANDED TITLES]	Year	Volume	Page	Article ID	Citing Articles **
<input checked="" type="checkbox"/>	HOFSTEDE G	11 EGOS C PROD DIFF	1993				1
<input checked="" type="checkbox"/>	HOFSTEDE G	ACAD MANAGEMENT EXEC	1993	7			3
<input checked="" type="checkbox"/>	HOFSTEDE G	ACAD MANAGEMENT EXEC	1993	7	1		1
<input checked="" type="checkbox"/>	HOFSTEDE G	ACAD MANAGEMENT EXEC	1993	7	8		2
<input checked="" type="checkbox"/>	HOFSTEDE G	ACAD MANAGEMENT EXEC	1993	7	21		1
<input checked="" type="checkbox"/>	HOFSTEDE G	ACAD MANAGEMENT EXEC	1993	7	88		1
<input checked="" type="checkbox"/>	HOFSTEDE G	ACAD MANAGEMENT EXEC	1993	7	91		1
<input checked="" type="checkbox"/>	HOFSTEDE G	ACADEMY MANAGEMENT E	1993		81		2
<input checked="" type="checkbox"/>	HOFSTEDE G	ACADEMY MANAGEMENT E	1993	8	81		1
<input checked="" type="checkbox"/>	HOFSTEDE G	ACADEMY MANAGEMENT E	1993	7			1
<input checked="" type="checkbox"/>	HOFSTEDE G	ACADEMY MANAGEMENT E	1993	7	81		332
<input checked="" type="checkbox"/>	HOFSTEDE G	ACADEMY MANAGEMENT E	1993	3	81		1
<input type="checkbox"/>	HOFSTEDE G	COMMUNICATION	1993				1
<input type="checkbox"/>	HOFSTEDE G	CULTURAL CONSTRAINTS	1993				2

- Click 'Finish Search'

The references which **cite the author you have chosen** will be listed. You can print or email or save the references or import them into EndNote at this point. Click on the green 'Find Full Text' link which should list the various ways the Library has full-text access to the item. Remember that if the full text is not available in our library you can request the article through Interlibrary Loan.

Results Cited Author=(hofstede, g*) AND Cited Year=(1993)
Timespan=All Years. Databases=SSCI

Results: **306** Page 1 of 31 Go

Print E-mail Add to Marked List Save to EndNote@Web Save to EndNote, RefMan, ProCite more options

Refine Results

Search within results for Search

Subject Areas Refine

- MANAGEMENT (189)
- BUSINESS (102)
- PSYCHOLOGY, APPLIED (57)
- PSYCHOLOGY, SOCIAL (19)
- INFORMATION SCIENCE & LIBRARY SCIENCE (17)
- [more options / values...](#)

Document Types Refine

- ARTICLE (246)
- REVIEW (38)
- PROCEEDINGS PAPER (17)
- EDITORIAL MATERIAL (3)
- BOOK REVIEW (1)
- [more options / values...](#)

Authors

Source Titles

Publication Years

Conference Titles

Institutions

1. Title: [Pay for performance in emerging markets: Insights from China](#)
Author(s): Du J, Choi JN
Source: JOURNAL OF INTERNATIONAL BUSINESS STUDIES Volume: 41 Issue: 4 Pages: 671-689 Published: MAY 2010
Times Cited: 0
[Find Full Text](#)
2. Title: [Diversity and Leadership in a Changing World](#)
Author(s): Eagly AH, Chin JL
Source: AMERICAN PSYCHOLOGIST Volume: 65 Issue: 3 Special Issue: Sp. Iss. SI Pages: 216-224 Published: APR 2010
Times Cited: 1
[Find Full Text](#) [Full Text](#)
3. Title: [The Role of Mentor Trust and Protege Internal Locus of Control in Formal Mentoring Relationships](#)
Author(s): Wang S, Tomlinson EC, Noe RA
Source: JOURNAL OF APPLIED PSYCHOLOGY Volume: 95 Issue: 2 Pages: 358-367 Published: MAR 2010
Times Cited: 0
[Find Full Text](#) [Full Text](#)
4. Title: [Leadership values and learning in China: The mediating role of psychological safety](#)
Author(s): Wong A, Tjosvold D, Lu JF
Source: ASIA PACIFIC JOURNAL OF HUMAN RESOURCES Volume: 48 Issue: 1 Pages: 86-107 Published: APR 2010
Times Cited: 0
[Find Full Text](#)
5. Title: [Antecedents and consequences of team reflexivity in new product development projects](#)
Author(s): Dayan M, Basarir A
Source: JOURNAL OF BUSINESS & INDUSTRIAL MARKETING Volume: 25 Issue: 1-2 Pages: 18-29 Published: 2010
Times Cited: 0
[Find Full Text](#)

Scopus

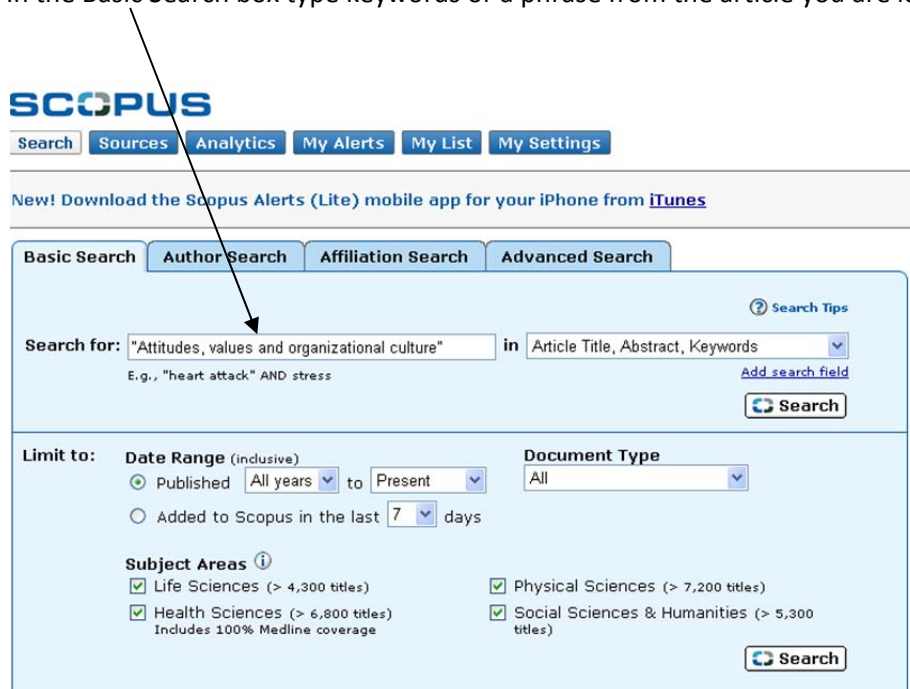
Scopus includes more than 36 million items from over 16,000 peer-reviewed titles. These are primarily in the Sciences, Technology & Medicine but there is some good business coverage as well.

Scopus is usually easier to search than *Web of Science* and is an excellent multidisciplinary citation database to find citations from 1996. It is advisable to search both *Scopus* and the *Web of Science* databases if you are doing a thorough search for cited references.

From the library home page choose Databases & Article Searching > S > Scopus > Connect

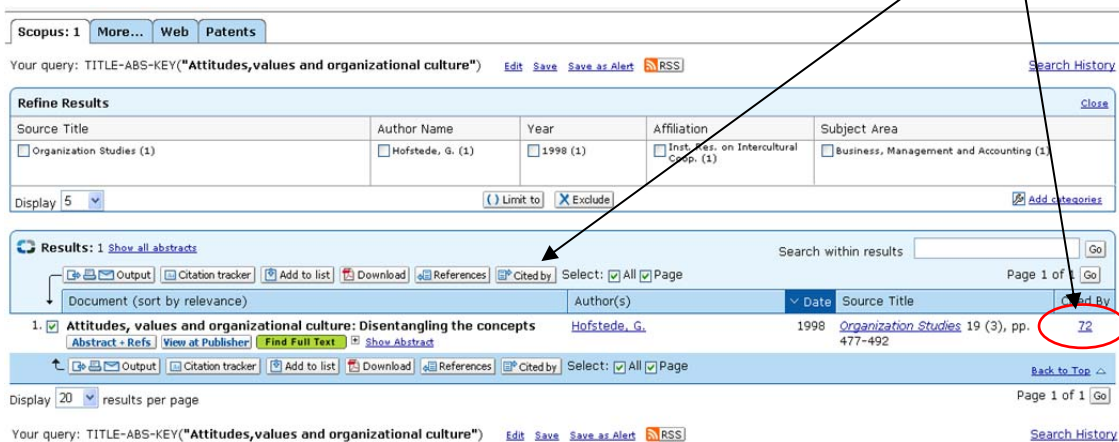
From a known item you can find all Scopus items after 1995 that have cited it as a reference. To find items pre-1996, you must use *Web of Science* instead.

In the Basic Search box type keywords or a phrase from the article you are looking for:



NOTE: If you enter a series of words or terms in a search box, Scopus searches them just as if you had typed AND in between them. Use double quotes for exact phrases.

There are 72 articles in Scopus which cite this article. Check the box and click on either 'Cited by' or the hyperlinked number to get a list of these citing articles.



In Scopus you can also set up email alerts for new articles by an author OR new citations of an author's work.

Scopus uses something called the h-index to track an author's influence. For more on this and other advanced features consult the Library's Scopus guide.

<http://www.library.auckland.ac.nz/docs/helpsheets/Scopus.pdf>

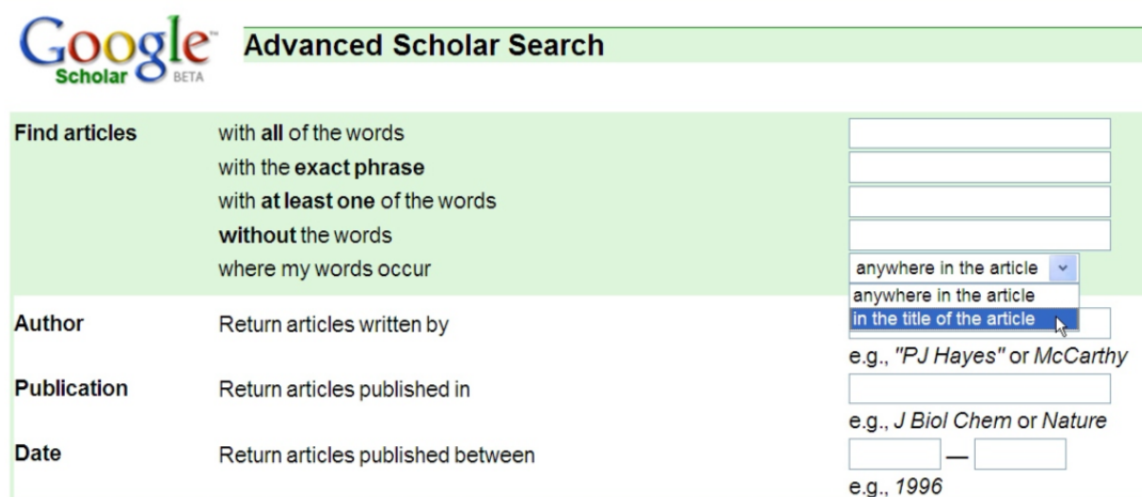
Google Scholar

Google Scholar helps you identify the scholarly research across the disciplines. As with Google, Google Scholar orders your search results by relevance. In theory the most useful references appear at the top of the page.

From the library home page choose Databases & Article Searching > G > Google Scholar > Connect

It is better to access Google Scholar via the library databases list as this means that you will have access to full-text material that the library subscribes to.

- From the main Google Scholar search page, click the link **Advanced Scholar Search** (to the right of the search box). The best way to do a *cited reference search* in Google Scholar is to search by the **title** of the particular reference.
- From the **where my words occur** drop-down menu, select “in the title of the article”. Use this technique even if the cited work is NOT an article (e.g., a book).



Google Scholar **Advanced Scholar Search**

Find articles with **all** of the words
with the **exact phrase**
with **at least one** of the words
without the words
where my words occur

Author Return articles written by

Publication Return articles published in

Date Return articles published between

anywhere in the article
anywhere in the article
in the title of the article

e.g., "PJ Hayes" or McCarthy

e.g., J Biol Chem or Nature

e.g., 1996

- In the **with the exact phrase** search box, enter the **title** of the cited work.
- Click on the **Search Scholar** button. Your article or book or chapter usually appears as the first result in the list, particularly if you have also specified an author.
- Click each **Cited by** hyperlink to see those items Google has as citing this work.

For example a search for the title “dark side of leadership” brings up the chapter authored by Jay Conger in the 1998 book ‘Leading organizations: Perspectives for a new era’:

[The dark side of leadership](#)

JA Conger - [Leading organizations: Perspectives for a new era, 1998 - books.google.com](#)

The **Dark Side of Leadership** JAY A. CONGER Sometimes the **dark side of leadership** eclipses the bright side—to the detriment of both the leader and the organization. In recent years, business leaders have gained great popularity: Lee Iacocca and Steven Jobs, for example, have ...

[Cited by 198](#) - [Related articles](#) - [All 5 versions](#)

Click the ‘Cited by 198’ link to check who has cited the chapter

NOTE:

- If there are too many results and the work itself is not clearly obvious check your search for errors.
- There are no guarantees of coverage on Google Scholar but you may find citations of your reference in books (which are generally not covered by Scopus) or in web-based reports etc. Be aware that Google Scholar does not have the quality control of most library databases so you will find inaccuracies, incomplete references and duplication.
- The same techniques will work when searching Google books but you do risk getting buried in information!

Full-text databases

With some full text databases such as Business Source Premier, ABI/Inform, Science Direct and Expanded Academic you can search the full text of all the articles including the reference lists.

When searching full-text databases, search for your name, and the title of or key words from the work you are trying to find cited or mentioned. Some databases have proximity searching, which allows searching for one word within specified words of another. This is usually done with the operators 'near' or 'N', and within or 'W'. Check the help sheets for the database you are on for more detail.

Example: ABI/Inform

From the library home page choose Databases & Article Searching > A > ABI/Inform > Connect

Type in your keywords in the search box. To search for phrases enclose the phrase in double quotes, e.g. "Set of Principles for Conducting and Evaluating Interpretive Field Studies"

From the drop down menu on the search page restrict your search to "Document Text".

166 documents found for: *TEXT("Set of Principles for Conducting and Evaluating Interpretive Field Studies")* >> [Refine Search](#) | [Set Up Alert](#) | [Create RSS Feed](#)

Scholarly Journals

Mark all 0 marked items: [Email](#) / [Cite](#) / [Export](#) [Show only full text](#)

1. [Knowledge management, strategy, and technology: a global snapshot](#)
Elayne Coakes, A.D. Amar, Maria Luisa Granados. **Journal of Enterprise Information Management.** Bradford: 2010. Vol. 23, Iss. 3; p. 282
[Abstract](#) [Find Full Text](#)
2. [On IS Students' Intentions to Use Theories of Ethics in Resolving Moral Conflicts](#)
Tero Vartiainen, Mikko Siponen. **Journal of Information Systems Education.** West Lafayette: Spring 2010. Vol. 21, Iss. 1; p. 33 (10 pages)
[Abstract](#) | [Full text](#) | [Full Text - PDF \(167 K\)](#)
3. [Exploring agile methods in construction small and medium enterprises: a case study](#)
Francisco Loforte Ribeiro, Manuela Timóteo Fernandes. **Journal of Enterprise Information Management.** Bradford: 2010. Vol. 23, Iss. 2; p. 161
[Abstract](#) [Find Full Text](#)

ABI/Inform also allows proximity searching. W/# finds records where the search words are a designated number of words apart, in either direction.

e.g. parry W/10 leadership finds records where the words parry and leadership occur within up to 10 words of each other.

Example : Business Source Premier

From the library home page choose Databases & Article Searching > B > Business Source Premier > Connect

Type in the author name, or title of article, or a combination.

From the drop down menu select "TX All text" as the field you wish to search. The search will include reference lists.

Searching: **Business Source Premier** | [Choose Databases >](#)

buchanan-oliver in TX All Text **Search** **Clear** ?

AND [] in Select a Field (optional)

AND [] in Select a Field (optional) [Add Row](#)

[Basic Search](#) | [Advanced Search](#) | [Visual Search](#) | [Search History/Alerts](#) | [Preferences >](#)

arrow Results by

Source Types

All Results

Academic Journals

Magazines

Subject: Thesaurus Term

Results: 1-10 of 36 Page: 1 2 3 4 Next Sort by: Date Descending [Add \(\)](#)

Results for: TX buchanan-oliver [Alert / Save / Share](#)

Search Mode: Find all my search terms

- [Drivers of International E-Tail Performance: The Complexities of Orientations and Resources.](#)
By: Colton, Deborah A; Roth, Martin S; Bearden, William O. Journal of International Marketing, 2010, Vol. 18 Issue 1, p1-22, 22p, 2 Diagrams, 3 Charts; DOI: 10.1509/jimk.18.1.1; (AN 47974878)

E-book collections

It is also possible to search the full text of the library's e-book collections for citations or mentions of an article or book.

The main collections of relevance to business are Ebrary and NetLibrary, although depending on the area in which you are working material may also be found in collections such as Oxford Scholarship Online and ECONOMICSnetBASE. For more information consult the library's e-books page <http://www.library.auckland.ac.nz/ebooks/>

Book reviews

For books, reviews can be used as evidence for Peer Esteem for PBRF. (The impact factor of the reviewing journal may also then be 'evidence' of esteem.)

Database searching can give you references to book reviews. Like citations, there is no guarantee they are positive! Some databases allow you to specify you are looking for a book review – e.g. in Business Source Premier you can restrict the results to document type = book review

Business databases which include book reviews include:

- ABI/Inform
- Academic Research Library
- Business Source Premier
- Current Contents
- EconLit
- Emerald
- Expanded Academic
- Index New Zealand [INNZ]
- International Bibliography of the Social Sciences [IBSS]
- Science Direct
- Web of Science (Social Sciences Citation Index)